PT LAUTAN LUAS Tbk

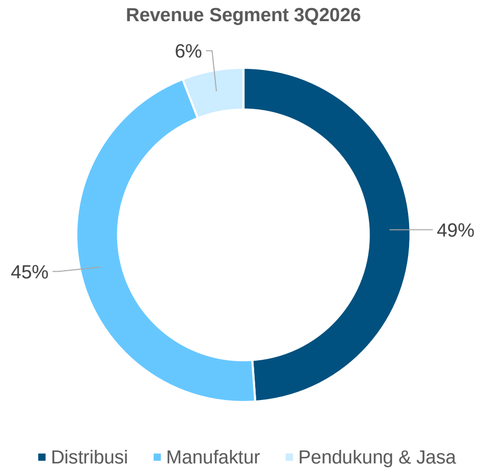
Investor Newsletter 3Q2026

FINANCIAL HIGHLIGHTS

(IDR billion)

Consolidated Performance	2024	2025	QoQ		YoY	
			2Q2026	3Q2026	3Q2025	3Q2026
Revenue	7,722	8,799	2,858	3,091	6,425	8,201
Gross Margin	17.5%	15.7%	20.7%	17.3%	15.7%	18.5%
Income from Operation	429*	413	245	210	308	559
Net Income	220	149	87	71	120	196
EBITDA	622*	573	271	253	421	665

*adjustments due to reclass



As of 3Q2026, the Company delivered a strong performance, with revenue reaching Rp8.2 trillion (+27.6% YoY), primarily driven by chemicals and water industries. The Company's margin expanded to 18.5%, an increase of 2.8 percentage points YoY, despite a QoQ moderation mainly comes from distribution segment. Net profit reached Rp196 billion, marking a significant 63% YoY increase, supported by higher sales volumes and favorable selling prices.

FINANCIAL HIGHLIGHTS

(IDR billion)

Consolidated Financial Position	2022	2023	2024	2025	3Q2025	3Q2026
Cash and Bank	237	380	283	276	330	355
Trade Receivables	1,053	1,020	1,086	1,392	1,242	1,815
Inventories	1,304	994	1,010	1,272	1,243	1,510
Fixed Assets	1,822	1,755	1,784	1,777	1,753	1,852
Investment in Associates	828	770	773	713	746	653
Others	851	710	1,124	1,253	1,299	1,611
Total Assets	**6,094**	**5,629**	**6,060**	**6,682**	**6,613**	**7,795**
Interest Bearing Debt	1,374	1,035	1,182	1,349	1,655	1,523
Trade Payables	1,258	1,172	1,249	1,503	1,174	1,692
Others	475	448	498	524	528	804
Total Liabilities	**3,107**	**2,655**	**2,930**	**3,376**	**3,357**	**4,018**
Equity	**2,987**	**2,973**	**3,131**	**3,306**	**3,256**	**3,776**

Total assets increased compared with FY2025, primarily driven by higher trade receivables and inventory levels, in line with robust revenue growth.

Increase in inventories and trade payables also reflects the Company's strategic inventory positioning to ensure business continuity and support ongoing demand. Investment in associates booked lower amid market competition.

The Company is scheduled to fulfill its bond repayment obligations in November 2026.

FINANCIAL HIGHLIGHTS

LAUTAN LUAS | Bettering Your World

Key Financial Ratio	2022	2023	2024	2025	3Q2025	3Q2026
Current Ratio (x)	1.22	1.18	1.16	1.18	1.22	1.15
EBITDA / Net Interest Expense (x)	5.73	5.76	6.77	4.47	4.84	7.54
Net Debt / EBITDA (x)	1.49	1.22	1.48	1.87	2.36	1.32
Net Debt / Equity (x)	0.38	0.22	0.29	0.32	0.41	0.31

Working Capital Days	2022	2023	2024	2025	3Q2025	3Q2026
AR Days	48	50	51	57	52	60
Inventory Days	74	58	57	62	62	61
AP Days	71	69	71	73	59	68
WCC Days	**51**	**40**	**37**	**46**	**56**	**52**

Key financial ratios improved across most indicators, supported by stronger EBITDA, while the current ratio remained at a healthy level.

As of 3Q2026, the working capital cycle (WCC) improved to 52 days from 56 days in 3Q2025, meanwhile compared with FY2025, the WCC recorded a modest increase, primarily driven by higher business activity in line with revenue growth, partially offset by extended supplier credit terms.

PRICE MOVEMENT

LAUTAN LUAS
Bettering Your World

Share (millions) *	1,560
Price in 2026, Sept 30 (Rp)	930
Price / Earning (x)	5.37
Dividend Yield (%)	3.33
ROE (%)	7.53

52wk High (Rp)	1,170
52wk Low (Rp)	830
EPS Annualized (Rp)	173

** Include 95,311,200 treasury stocks*

PT Lautan Luas Tbk (IDX: LTLS) is an Integrated Ingredients and Solutions Provider established in 1951. Starting as an importer of basic and specialty chemicals, Lautan Luas has three business segments, namely distribution, manufacturing, as well as support and services. Lautan Luas's distribution network is supported by more than 100 international principals with over 1,000 products spread across Indonesia, Singapore, Shanghai, Thailand, and Vietnam. With four branches, five representative offices, and one bonded warehouse to support its operations in Indonesia, Lautan Luas serves various strategic industrial sectors, including food and beverages, animal feed, water, personal care, agriculture, mining, plastics, and rubber.

Lautan Luas is committed to integrating sustainable practices and innovative technology into our operations, ensuring that we don't just deliver products, but also create long-term impact and tailored solutions for our partners' growth. This commitment is fueled by our drive to lead for exponential growth and sustainability, while transforming through entrepreneurship and performance excellence. We are constantly leaping with a relentless drive for teamwork and collaboration, while striving with passion to bettering the planet for future generations.

For more information, please contact:
Investor Relations
Eurike Hadijaya
Investor.relations@lautan-luas.com
+62 21 8066 0777